

**BID SHEET
CITY OF AUSTIN
POWER/PRESSURE WASHING SERVICES
SOLICITATION NO.**

BUYER: Linell Goodin- Brown

SOLICITATION NUMBER: IFB 8200 LGB1006

Special Instructions:

A bid of "0" (zero) or no response (space left blank) will be interpreted by the City as a no-charge (free) item and the City will not pay for that item. A bid of "no bid" will be interpreted by the City that the responder does not wish to bid on that item. Be advised, a "no bid" may be considered as non-responsive and may result in disqualification of the bid. Failure to respond to all sections of this Bid Sheet or altering this Bid Sheet may result in the disqualification of the Bidder's bid.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical or anticipated usage. Actual purchases may be more or less. In the best interest of the the City, the City reserves the right to award a contract to one or multiple Contractors.

CATEGORY A - PRESSURE WASHING SERVICES

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1	Limestone Surface	SQ FT	83500	\$0.75	\$ 62,625.00
2	Brick Surface	SQ FT	87400	\$0.45	\$ 39,330.00
3	Stucco Surface	SQ FT	27000	\$0.45	\$ 12,150.00
4	Granite Surface	SQ FT	18000	\$0.65	\$ 11,700.00
5	Concrete Surface	SQ FT	248000	\$0.45	\$ 111,600.00
CATEGORY A SUBTOTAL					\$ 237,405.00

CATEGORY B - EXPEDITED SERVICES

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
6	Flat Fee for Expedited Services - Regular Business Hours	SERVICE CALL	485	\$ 100.00	\$ 48,500.00
7	Flat Fee for Expedited Services - Non-Regular Business Hours	SERVICE CALL	115	\$ 100.00	\$ 11,500.00
CATEGORY B SUBTOTAL					\$ 60,000.00

CATEGORY C - RENTALS AND MATERIALS MARKUP

Markup to cost for rental equipment: The City will allow the Contractor to rent non-standard heavy equipment required to complete City projects. (Rentals only allowed, no purchases are allowed). **Rented equipment markup costs shall not exceed 10%**

Markup to cost for solvent(s)/detergent(s): The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these parts shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, insurance, shipping charges, etc.) to deliver the parts to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. **Related materials and associated components markup costs shall not exceed 10%.**

A percentage of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City for materials. The percentage markup shall be fixed throughout the term of the Contract including any subsequent renewal periods, and are not subject to increase.

The funding amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of the quantities as may be required. Quantities will be as-needed and specified by the City for each order.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL SPEND AMOUNT	PERCENTAGE MARKUP	EXTENDED PRICE
8	Percentage Markup to vendor cost for rental of height-reducing equipment (shall not exceed 10%)	\$105,000	1%	\$106,050.00
9	Percentage Markup to vendor cost for solvent(s)/detergent(s) (shall not exceed 10%)	\$47,000	1%	\$47,470.00
CATEGORY C SUBTOTAL				\$ 153,520.00

**BID SHEET
CITY OF AUSTIN
POWER/PRESSURE WASHING SERVICES
SOLICITATION NO.**

TOTAL BID (CATEGORIES A-C)	\$ 450,925.00
-----------------------------------	----------------------

SOLVENT(S)/DETERGENT(S) INFORMATION

Provide the brand and description of the solvent(s)/detergent(s) your firm will use. All solvents and detergents must be in accordance with Scope of Work, specifically items 4.5.2 and 4.5.3. This is for informational purposes only, and will not be used in the evaluation of Bidder's bid.

ITEM NO.	DESCRIPTION	BRAND & PRODUCT DESCRIPTION(S)
10	Provide the brand and description of solvent(s) or detergent(s) to be used	TBD - Project Specific. Simple Green, 30 Seconds, Extra Muscle etc..

POWER EQUIPMENT INFORMATION

Provide a list of the power equipment your firm will use, including make and model number. This is for informational purposes only, and will not be used in the evaluation of Bidder's bid.

ITEM NO.	DESCRIPTION	BRAND & PRODUCT DESCRIPTION(S)
11	Provide a list of the power equipment, include make and model number to be used.	JNA has over 15 pressure washers available for use

**BID SHEET
CITY OF AUSTIN
POWER/PRESSURE WASHING SERVICES
SOLICITATION NO.**

ADDITIONAL SERVICES OR PRODUCTS

The City may require Contractor to provide additional services or products as they relate to this contract, in order to be paid for those additional services or products, provide the price you would charge the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase.

ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS (Bidder to Specify - may be unit price or % discount)	UNIT OF MEASURE	UNIT PRICE OR % DISCOUNT OFF PRICE LIST
12	NA		Unit Price: \$ _____ % Discount: _____ Price List Name: _____
13			Unit Price: \$ _____ % Discount: _____ Price List Name: _____

COMPANY NAME: JNA Painting & Contracting Company, INC

SIGNATURE OF AUTHORIZED REPRESENTATIVE:

PRINTED NAME: Regina Kohelis

EMAIL ADDRESS: Gus@jnapainting.com nick@jnapainting.com